

#### Business Overview 2024

Innovative Solutions To Power Your Business

To become the trusted business partner of choice for strategy, operations, and technology services while being the best place our employees have ever worked.











## Key Pillars of Differentiation

Domain Expertise

Mortgage &
Insurance domain
expertise with over
100 years
combined
experience.



Unique Capabilities

One-stop solution for strategy, operations, & technology.

> Global Tier 1 Capabilities with NMLS.

Superior customer experience and technology delivery.

Data Stewardship

Data security & privacy leadership supported by SOC2, HIPAA & HITECH Certification.





Innovation

Launched industry-first Blockchain Labs to drive industry innovation.

Proprietary technology and strategies for growth, improve & transformation. Diversity, Equity & Inclusion Partner

High value-add to supplier diversity programs through leadership and performance.

We help meet corporate and government supplier diversity spend goals.



# Mortgage Domain Experts

A US based leadership team with decades of experience running strategy, operations and technology for top brands globally.



James Hendrick Operations/Technology Certified Blockchain Expert™



**Angel Alban** Strategy/Operations/Technology Certified Blockchain Expert™



**Marvin Bantugan** Strategy/Operations/Technology Certified Blockchain Architect™

















































Zventus is Premier Level partner of the MBA and serves on various committees:

-Loan Administration Committee

-Residential Technology Forum

-Loan Production Committee

-Mortgage Technology Vendor Working Group



In 2021, Zventus founded the Hyperledger Global Mortgage Industry group to drive blockchain education and use case development.

-Zventus leadership chair monthly meetings



In 2021, Zventus launched the first industry lab dedicated to blockchain use case identification and development.



Our inhouse university "Zuni" ensures that each employee starts their careers with a proper welcome and knowledge journey. Zuni delivers industry, job training, soft skills, reskilling and leadership training and development.



### Data Stewardship & Certifications

"These three separate security certifications demonstrate Zventus' commitment to the rigorous security standards to keep our clients' data protected at the highest level. Data security and client trust are fundamental to everything that we do."

Angel Alban, President of Zventus



















Drive Cost Efficiencies



Scale Operations & Technology



Improve Strategy & Execution

"Our biggest impact is how our teams treat your business as their own, and easily integrate into your workflow, brand, and culture"







Strategy

**Operations** 

**Technology** 

Client managed staffing solutions

**Zventus managed staffing solutions** 

**Analytics** 

"Helping our clients deliver the outcomes that drive the most value."

#### Onshore | Nearshore | Offshore



180 Countries Talent Footprint **220**Languages Service
Delivery

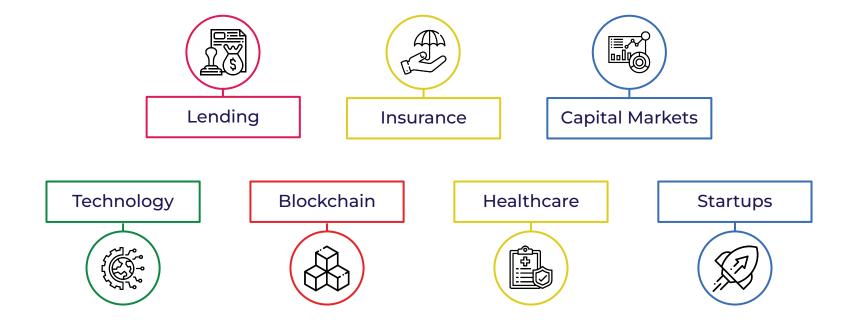


#### SOC 2 TYPE 2



#### **Industries We Serve**

Clients: Fortune 1000 | SMB | Startups | FinTech | InsurTech | MedTech



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#### One Stop Solution







Strategy  Consulting	Operating Model Services				Technology
	Busine	ss Process	Analytics	Knowledge	Technology
Ideation Growth Transformation Strategic Planning Improve M&A Project Mgmt Turnaround	<ul> <li>Call Center</li> <li>B2B / B2C</li> <li>VIP/High Touch</li> <li>In/Outbound</li> <li>220+ Languages</li> <li>Product Support</li> <li>Sales Support</li> <li>Social Media</li> </ul>	<ul> <li>Tech Support</li> <li>Processing</li> <li>Verifications</li> <li>Decision Support</li> <li>Underwriting</li> <li>Quality Control</li> <li>Doc Mgmt</li> <li>Data Entry</li> </ul>	<ul> <li>Report Design</li> <li>Dashboards</li> <li>BI Tools</li> <li>Reporting</li> <li>Actuarial</li> <li>Analysis</li> <li>Decision Support</li> <li>Data Integration</li> </ul>	<ul> <li>Product Mgmt</li> <li>Client Services</li> <li>Management</li> <li>Program Mgmt</li> <li>Business Analysis</li> <li>Accounting</li> <li>Reconciliation</li> <li>Vendor Mgmt</li> </ul>	<ul> <li>AI/Blockchain</li> <li>Design</li> <li>Development</li> <li>QA/SIT/UAT</li> <li>Automation</li> <li>Project Mgmt</li> <li>Help Desk</li> <li>Enterprise/HiTeck</li> </ul>

Service Delivery | Onshore | Nearshore | Offshore | Onsite | Remote

# The diversity of talents results in a diversity of ideas.

We help meet corporate and government supplier diversity spend goals.





- ✓ Angel Alban is 100% of Hispanic/Latin American heritage with parents from Ecuador and Guatemala
- ✓ Zventus is 100% minority owned and controlled
- ✓ Angel Alban serves as the President and CEO of Zventus
- ✓ Angel Alban runs the daily management of Zventus
- ✓ Angel Alban is a U.S. citizen, born in Los Angeles, California, USA
- ✓ Angel Alban has maintained 100% ownership and officer position since inception of Zventus in 2016





# Environmental, Social, and Governance (ESG)

- ✓ Zventus is Environmental, Social, and Governance compliant
- ✓ ESG requirements are an integral part of the culture at Zventus
  - In 2022, Performed ESG self audit
  - ESG is part of the SOC2, HIPAA, and HITECH framework at Zventus
  - Zventus maintains SOC2, HIPAA and HITECH certifications





"We believe we have an opportunity and a responsibility to help improve the daily lives of people in our communities."























- Discovery Meetings
- Define / Agree Scope

<2 Weeks

• Complimentary Proposal

## Thank you

We're ready to help you on your journey. Let's talk!



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